

Set Report Date Range

Central Community  
College

JMSK Corp

Creighton University

Larabee School of RE  
and Insurance

Metropolitan  
Community College

NorthEast Technical  
College

R  
a.

## Nebraska Real Estate - School Summary - Salesperson

*Test Date Range From 1/1/2020 to 12/12/2019*

None

Test Date From  
1/1/2020

Test Date To  
12/12/2019



**EXHIBIT**

**8b**

**Nebraska Real Estate - School Summary - Salesperson***Test Date Range From 1/1/2020 to 3/31/2020***NE Real Estate Salesperson - 0001, Central Community College**

School First Time		State First Time	
Total Number Tested	1	Total Number Tested	150
Total Number Passed	0	Total Number Passed	89
% Passed	0.00%	% Passed	59.33%
Total Number Failed	1	Total Number Failed	61
% Failed	100.00%	% Failed	40.67%
Topic Name	School Mean	Nebraska State Mean	Items
Additional Requirements	5.7	6.6	9
Contracts	11.0	10.3	14
Duties and Powers of the ..	3.0	2.4	3
Financing	8.0	5.8	8
General prInciples of agen..	8.0	8.2	10
Land use controls and reg..	3.0	3.3	4
Leasing and Property Man..	2.0	1.4	2
Licensing Requirements	3.0	2.8	4
Practice of real estate	10.0	8.8	11
Property disclosures	5.0	4.2	5
Property ownership	5.0	4.7	6
Real estate calculations	7.0	5.9	8
Requirements Governing ..	26.3	25.9	34
Transfer of Title	5.0	4.1	6
Valuation and market ana..	4.0	4.7	6
Grand Total	106.0	99.3	9

**Nebraska Real Estate - School Summary - Salesperson**

*Test Date Range From 1/1/2020 to 3/31/2020*

NE Real Estate Salesperson - 0002, JMSK Corp

School First Time		State First Time	
Total Number Tested	1	Total Number Tested	150
Total Number Passed	0	Total Number Passed	89
% Passed	0.00%	% Passed	59.33%
Total Number Failed	1	Total Number Failed	61
% Failed	100.00%	% Failed	40.67%

  

Topic Name	School Mean	Nebraska State Mean	Items
Additional Requirements	3.0	6.6	9
Contracts	8.0	10.3	14
Duties and Powers of the ..	1.0	2.4	3
Financing	5.0	5.8	8
General principles of agen..	9.0	8.2	10
Land use controls and reg..	1.0	3.3	4
Leasing and Property Man..	1.0	1.4	2
Licensing Requirements	1.0	2.8	4
Practice of real estate	7.0	8.8	11
Property disclosures	3.0	4.2	5
Property ownership	4.0	4.7	6
Real estate calculations	2.0	5.9	8
Requirements Governing ..	21.0	25.9	34
Transfer of Title	2.0	4.1	6
Valuation and market ana..	3.0	4.7	6
<b>Grand Total</b>	<b>71.0</b>	<b>99.3</b>	<b>9</b>

**Nebraska Real Estate - School Summary - Salesperson**

*Test Date Range From 1/1/2020 to 3/31/2020*

NE Real Estate Salesperson - 0001, Central Community College

School First Time		State First Time	
Total Number Tested	1	Total Number Tested	150
Total Number Passed	1	Total Number Passed	89
% Passed	100.00%	% Passed	59.33%
Total Number Failed	0	Total Number Failed	61
% Failed	0.00%	% Failed	40.67%

  

Topic Name	School Mean	Nebraska State Mean	Items
Additional Requirements	5.7	6.6	9
Contracts	11.0	10.3	14
Duties and Powers of the ..	3.0	2.4	3
Financing	8.0	5.8	8
General principles of agen..	8.0	8.2	10
Land use controls and reg..	3.0	3.3	4
Leasing and Property Man..	2.0	1.4	2
Licensing Requirements	3.0	2.8	4
Practice of real estate	10.0	8.8	11
Property disclosures	5.0	4.2	5
Property ownership	5.0	4.7	6
Real estate calculations	7.0	5.9	8
Requirements Governing ..	26.3	25.9	34
Transfer of Title	5.0	4.1	6
Valuation and market ana..	4.0	4.7	6
<b>Grand Total</b>	<b>106.0</b>	<b>99.3</b>	<b>9</b>

**Nebraska Real Estate - School Summary - Salesperson**

*Test Date Range From 1/1/2020 to 3/31/2020*

**NE Real Estate Salesperson - 0007, Larabee School of RE and Insurance**

School First Time		State First Time	
Total Number Tested	27	Total Number Tested	150
Total Number Passed	13	Total Number Passed	89
% Passed	48.15%	% Passed	59.33%
Total Number Failed	14	Total Number Failed	61
% Failed	51.85%	% Failed	40.67%

  

Topic Name	School Mean	Nebraska State Mean	Items
Additional Requirements	6.8	6.6	9
Contracts	10.1	10.3	14
Duties and Powers of the ..	2.3	2.4	3
Financing	5.6	5.8	8
General principles of agen..	8.2	8.2	10
Land use controls and reg..	3.5	3.3	4
Leasing and Property Man..	1.6	1.4	2
Licensing Requirements	2.9	2.8	4
Practice of real estate	9.1	8.8	11
Property disclosures	4.4	4.2	5
Property ownership	4.7	4.7	6
Real estate calculations	6.0	5.9	8
Requirements Governing ..	26.2	25.9	34
Transfer of Title	4.0	4.1	6
Valuation and market ana..	4.9	4.7	6
Grand Total	100.3	99.3	9

**Nebraska Real Estate - School Summary - Salesperson***Test Date Range From 1/1/2020 to 3/31/2020***NE Real Estate Salesperson - 0009, Metropolitan Community College**

School First Time		State First Time	
Total Number Tested	6	Total Number Tested	150
Total Number Passed	6	Total Number Passed	89
% Passed	100.00%	% Passed	59.33%
Total Number Failed	0	Total Number Failed	61
% Failed	0.00%	% Failed	40.67%
Topic Name	School Mean	Nebraska State Mean	Items
Additional Requirements	6.9	6.6	9
Contracts	11.4	10.3	14
Duties and Powers of the ..	2.1	2.4	3
Financing	6.6	5.8	8
General principles of agen..	9.1	8.2	10
Land use controls and reg..	3.1	3.3	4
Leasing and Property Man..	1.7	1.4	2
Licensing Requirements	3.2	2.8	4
Practice of real estate	9.0	8.8	11
Property disclosures	4.3	4.2	5
Property ownership	4.9	4.7	6
Real estate calculations	6.7	5.9	8
Requirements Governing ..	28.0	25.9	34
Transfer of Title	4.6	4.1	6
Valuation and market ana..	5.4	4.7	6
<b>Grand Total</b>	<b>107.0</b>	<b>99.3</b>	<b>9</b>

**Nebraska Real Estate - School Summary - Salesperson***Test Date Range From 1/1/2020 to 3/31/2020***NE Real Estate Salesperson - 0014, NorthEast Technical Community College**

School First Time		State First Time	
Total Number Tested	1	Total Number Tested	150
Total Number Passed	1	Total Number Passed	89
% Passed	100.00%	% Passed	59.33%
Total Number Failed	0	Total Number Failed	61
% Failed	0.00%	% Failed	40.67%
Topic Name	School Mean	Nebraska State Mean	Items
Additional Requirements	8.0	6.6	9
Contracts	12.0	10.3	14
Duties and Powers of the ..	2.0	2.4	3
Financing	7.0	5.8	8
General principles of agen..	9.0	8.2	10
Land use controls and reg..	4.0	3.3	4
Leasing and Property Man..	2.0	1.4	2
Licensing Requirements	4.0	2.8	4
Practice of real estate	11.0	8.8	11
Property disclosures	5.0	4.2	5
Property ownership	6.0	4.7	6
Real estate calculations	7.0	5.9	8
Requirements Governing ..	25.0	25.9	34
Transfer of Title	5.0	4.1	6
Valuation and market ana..	3.0	4.7	6
<b>Grand Total</b>	<b>110.0</b>	<b>99.3</b>	<b>9</b>

**Nebraska Real Estate - School Summary - Salesperson***Test Date Range From 1/1/2020 to 3/31/2020***NE Real Estate Salesperson - 0017, Randall School of RE**

School First Time		State First Time	
Total Number Tested	37	Total Number Tested	150
Total Number Passed	23	Total Number Passed	89
% Passed	62.16%	% Passed	59.33%
Total Number Failed	14	Total Number Failed	61
% Failed	37.84%	% Failed	40.67%
Topic Name	School Mean	Nebraska State Mean	Items
Additional Requirements	6.5	6.6	9
Contracts	10.4	10.3	14
Duties and Powers of the ..	2.5	2.4	3
Financing	5.7	5.8	8
General principles of agen..	8.2	8.2	10
Land use controls and reg..	3.1	3.3	4
Leasing and Property Man..	1.3	1.4	2
Licensing Requirements	2.9	2.8	4
Practice of real estate	8.6	8.8	11
Property disclosures	4.0	4.2	5
Property ownership	4.5	4.7	6
Real estate calculations	5.8	5.9	8
Requirements Governing ..	25.9	25.9	34
Transfer of Title	3.9	4.1	6
Valuation and market ana..	4.6	4.7	6
Grand Total	98.0	99.3	9



## Nebraska Real Estate - School Summary - Salesperson

Test Date Range From 1/1/2020 to 3/31/2020

### NE Real Estate Salesperson - 0025, Univ of NE - Omaha

School First Time		State First Time	
Total Number Tested	3	Total Number Tested	150
Total Number Passed	2	Total Number Passed	89
% Passed	66.67%	% Passed	59.33%
Total Number Failed	1	Total Number Failed	61
% Failed	33.33%	% Failed	40.67%

  

Topic Name	School Mean	Nebraska State Mean	Items
Additional Requirements	6.9	6.6	9
Contracts	10.2	10.3	14
Duties and Powers of the ..	2.4	2.4	3
Financing	6.0	5.8	8
General principles of agen..	8.3	8.2	10
Land use controls and reg..	3.0	3.3	4
Leasing and Property Man..	1.3	1.4	2
Licensing Requirements	1.9	2.8	4
Practice of real estate	7.7	8.8	11
Property disclosures	4.2	4.2	5
Property ownership	4.0	4.7	6
Real estate calculations	4.7	5.9	8
Requirements Governing ..	23.1	25.9	34
Transfer of Title	3.2	4.1	6
Valuation and market ana..	5.5	4.7	6
<b>Grand Total</b>	<b>92.3</b>	<b>99.3</b>	<b>9</b>

## Nebraska Real Estate - School Summary - Salesperson

Test Date Range From 1/1/2020 to 3/31/2020

### NE Real Estate Salesperson - 0030, Nebraska Academy of Real Estate

School First Time		State First Time	
Total Number Tested	1	Total Number Tested	150
Total Number Passed	0	Total Number Passed	89
% Passed	0.00%	% Passed	59.33%
Total Number Failed	1	Total Number Failed	61
% Failed	100.00%	% Failed	40.67%

  

Topic Name	School Mean	Nebraska State Mean	Items
Additional Requirements			
Contracts	5.0	10.3	14
Duties and Powers of the ..			
Financing	6.0	5.8	8
General principles of agen..	6.0	8.2	10
Land use controls and reg..	3.0	3.3	4
Leasing and Property Man..	2.0	1.4	2
Licensing Requirements			
Practice of real estate	9.0	8.8	11
Property disclosures	4.0	4.2	5
Property ownership	6.0	4.7	6
Real estate calculations	6.0	5.9	8
Requirements Governing ..			
Transfer of Title	6.0	4.1	6
Valuation and market ana..	5.0	4.7	6
<b>Grand Total</b>	<b>58.0</b>	<b>61.6</b>	<b>7</b>

**Nebraska Real Estate - School Summary - Salesperson**  
*Test Date Range From 1/1/2020 to 3/31/2020*  
NE Real Estate Salesperson - 0031, REEsults Coaching

School First Time		State First Time	
Total Number Tested	7	Total Number Tested	150
Total Number Passed	2	Total Number Passed	89
% Passed	28.57%	% Passed	59.33%
Total Number Failed	5	Total Number Failed	61
% Failed	71.43%	% Failed	40.67%

  

Topic Name	School Mean	Nebraska State Mean	Items
Additional Requirements	6.1	6.6	9
Contracts	9.2	10.3	14
Duties and Powers of the ..	2.2	2.4	3
Financing	4.3	5.8	8
General principles of agen..	7.5	8.2	10
Land use controls and reg..	3.0	3.3	4
Leasing and Property Man..	1.3	1.4	2
Licensing Requirements	2.5	2.8	4
Practice of real estate	8.6	8.8	11
Property disclosures	3.7	4.2	5
Property ownership	4.1	4.7	6
Real estate calculations	4.3	5.9	8
Requirements Governing ..	24.0	25.9	34
Transfer of Title	3.5	4.1	6
Valuation and market ana..	4.5	4.7	6
<b>Grand Total</b>	<b>88.9</b>	<b>99.3</b>	<b>9</b>

**Nebraska Real Estate - School Summary - Salesperson**

*Test Date Range From 1/1/2020 to 3/31/2020*

NE Real Estate Salesperson - 0032, Van Education Center

School First Time		State First Time	
Total Number Tested	36	Total Number Tested	150
Total Number Passed	26	Total Number Passed	89
% Passed	72.22%	% Passed	59.33%
Total Number Failed	10	Total Number Failed	61
% Failed	27.78%	% Failed	40.67%

  

Topic Name	School Mean	Nebraska State Mean	Items
Additional Requirements	6.8	6.6	9
Contracts	11.0	10.3	14
Duties and Powers of the ..	2.4	2.4	3
Financing	6.3	5.8	8
General principles of agen..	8.4	8.2	10
Land use controls and reg..	3.5	3.3	4
Leasing and Property Man..	1.6	1.4	2
Licensing Requirements	2.8	2.8	4
Practice of real estate	9.7	8.8	11
Property disclosures	4.4	4.2	5
Property ownership	5.0	4.7	6
Real estate calculations	6.3	5.9	8
Requirements Governing ..	26.8	25.9	34
Transfer of Title	4.5	4.1	6
Valuation and market ana..	5.1	4.7	6
<b>Grand Total</b>	<b>104.7</b>	<b>99.3</b>	<b>9</b>

**Nebraska Real Estate - School Summary - Salesperson**

*Test Date Range From 1/1/2020 to 3/31/2020*

**NE Real Estate Salesperson - 0033, Van Ed/Larabee School of Real Estate**

School First Time		State First Time	
Total Number Tested	8	Total Number Tested	150
Total Number Passed	4	Total Number Passed	89
% Passed	50.00%	% Passed	59.33%
Total Number Failed	4	Total Number Failed	61
% Failed	50.00%	% Failed	40.67%

  

Topic Name	School Mean	Nebraska State Mean	Items
Additional Requirements	6.1	6.6	9
Contracts	10.9	10.3	14
Duties and Powers of the ..	2.5	2.4	3
Financing	5.9	5.8	8
General principles of agen..	7.9	8.2	10
Land use controls and reg..	3.5	3.3	4
Leasing and Property Man..	1.5	1.4	2
Licensing Requirements	3.1	2.8	4
Practice of real estate	7.9	8.8	11
Property disclosures	3.9	4.2	5
Property ownership	5.0	4.7	6
Real estate calculations	6.8	5.9	8
Requirements Governing ..	26.3	25.9	34
Transfer of Title	4.6	4.1	6
Valuation and market ana..	4.2	4.7	6
<b>Grand Total</b>	<b>100.1</b>	<b>99.3</b>	<b>9</b>

**Nebraska Real Estate - School Summary - Salesperson**

*Test Date Range From 1/1/2020 to 3/31/2020*

**NE Real Estate Salesperson - 4444, Multiple Schools**

School First Time		State First Time	
Total Number Tested	18	Total Number Tested	150
Total Number Passed	10	Total Number Passed	89
% Passed	55.56%	% Passed	59.33%
Total Number Failed	8	Total Number Failed	61
% Failed	44.44%	% Failed	40.67%
Topic Name	School Mean	Nebraska State Mean	Items
Additional Requirements	6.6	6.6	9
Contracts	9.4	10.3	14
Duties and Powers of the ..	2.4	2.4	3
Financing	5.8	5.8	8
General principles of agen..	8.1	8.2	10
Land use controls and reg..	3.5	3.3	4
Leasing and Property Man..	1.5	1.4	2
Licensing Requirements	2.9	2.8	4
Practice of real estate	8.4	8.8	11
Property disclosures	3.8	4.2	5
Property ownership	4.6	4.7	6
Real estate calculations	6.1	5.9	8
Requirements Governing ..	24.9	25.9	34
Transfer of Title	3.9	4.1	6
Valuation and market ana..	4.5	4.7	6
<b>Grand Total</b>	<b>96.3</b>	<b>99.3</b>	<b>9</b>

**Nebraska Real Estate - School Summary - Salesperson**

*Test Date Range From 1/1/2020 to 3/31/2020*

**NE Real Estate Salesperson - 5555, Out of State School**

School First Time		State First Time	
Total Number Tested	1	Total Number Tested	150
Total Number Passed	0	Total Number Passed	89
% Passed	0.00%	% Passed	59.33%
Total Number Failed	1	Total Number Failed	61
% Failed	100.00%	% Failed	40.67%

  

Topic Name	School Mean	Nebraska State Mean	Items
Additional Requirements	6.3	6.6	9
Contracts	9.0	10.3	14
Duties and Powers of the ..	2.7	2.4	3
Financlng	5.5	5.8	8
General principles of agen..	9.0	8.2	10
Land use controls and reg..	3.5	3.3	4
Leasing and Property Man..	0.5	1.4	2
Licensing Requirements	3.6	2.8	4
Practice of real estate	8.5	8.8	11
Property disclosures	4.5	4.2	5
Property ownership	5.0	4.7	6
Real estate calculations	6.5	5.9	8
Requirements Governing ..	23.1	25.9	34
Transfer of Title	4.5	4.1	6
Valuation and market ana..	4.0	4.7	6
<b>Grand Total</b>	<b>96.2</b>	<b>99.3</b>	<b>9</b>